

# Unified SaaS Platform Development and Support for a US-based Industrial Networking Company

## Key Challenges



- Need for a unified, secure, single pane of glass manageability for Legacy and State-of-the art Industrial IOT devices
- They required secure connectivity, remote orchestration, and a unified user interface

## Business Solution



- Incedo ensured a smooth handover from previous partners with a detailed plan, staggered releases, and knowledge transfer. They focused on understanding the client's business and technical goals
- Incedo completely owned the platform, designing a robust solution with persistent cloud connectivity, security, remote orchestration, edge deployment, OT data handling, and comprehensive monitoring

## Business Benefits



**~4K**

industrial gateways scaled up

**~3.5K**

organizations managed on the cloud

Simplified onboarding of new devices



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